Office of the Superintendent of Schools MONTGOMERY COUNTY PUBLIC SCHOOLS Rockville, Maryland

November 10, 2022

APPROVED BY BOARD

MEMORANDUM

To:

Members of the Board of Education

From:

Monifa B. McKnight, Superintendent of Schools McKnight

Subject:

Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, It is recommended that Request For Proposal (RFP) No. 9682.1, Purchase and Delivery of Heating, Ventilation, and Air Conditioning Air Filters, to include Measuring Services, be rejected due to only two bid proposals received, and they were not responsive to the intent of the RFP; now therefore be it

Resolved, That RFP No. 9682.1, Purchase and Delivery of Heating, Ventilation, and Air Conditioning Air Filters, to include Measuring Services, be rejected due to only two bid proposals received, and they were not responsive to the intent of the RFP; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

4547.1

Professional Development and English Language Arts

and Math Support

Responsible Office: Office of Curriculum and

Instructional Programs

\$855,563

Awardee

Lavinia Group, LLC

21CM-114

Custodial Equipment Repairs and Repair Parts

Responsible Office: Division of Maintenance and Operations

Awardee

S&E Paper, Inc.,* Beltsville, Maryland

\$ 90,000

| 79.18.B5 | e-Rate Consulting Services—Extension Responsible Office: Department of Infrastructure and Operations | |
|----------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|
| | Awardee Funds for Learning, LLC, Edmond, Oklahoma | \$ 58,000 |
| CWA-118-19-003 | Science Chemical and Chemical Wastes—Extension Responsible Office: Division of Sustainability and Compliance | |
| | Awardee Triumvirate Environmental, Inc., Somerville, Virginia (Local Affiliate: Baltimore, Maryland) | \$ 60,000 |
| GDA-320-22 | No.2 Fuel Oil and Ultra Low Sulfur Heating Oil Responsible Office: Division of Sustainability and Compliance | |
| | Awardee Apex Petroleum Corporation, Largo, Maryland | \$ 48,375 |
| MPS208003 | Musical Instruments, Furniture, and Equipment Responsible Office: Office of Curriculum and Instructional Programs | |
| | Awardees (See note on page 4) Guitar Center Stores, Inc., Frederick, Maryland JKM Music Group, LLC, Rockville, Maryland Jim Melhart Piano and Organ Company, McAllen, Texas L&L Music Wind Shop Inc., Gaithersburg, Maryland Lashof Violins, LLC,* Gaithersburg, Maryland Music in Motion, Inc.,* Plano, Texas Peripole, Inc., Salem, Oregon Pritchard Music Academy, LLC, Gaithersburg, Maryland Shar Products Company, Ann Arbor, Michigan | |
| | Washington Music Sales Center, Inc., Wheaton, Maryland Wenger Corporation, Owatonna, Minnesota West Music Company, Inc., Coralville, Iowa Total | \$924,000 |
| 1140.4 | Health and Welfare Consulting—Extension Responsible Office: Employee and Retiree Service Center | |
| | Awardee Aon Consulting, Inc., Baltimore, Maryland | \$142,800 |

| 4047.9 | Flooring Materials—Extension Responsible Office: Division of Maintenance and Operations | |
|---------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|
| | Awardees (See note on page 4) B&B Concepts,* Capitol Heights, Maryland Capitol Building Supply, Inc., Manassas Park, Virginia Continental Flooring Company, Scottsdale, Arizona L&R Enterprises, Inc., Hyattsville, Maryland Total | \$275,000 |
| 4063.13 | Art Tools and Supplies—Extension Responsible Office: Department of Materials Management | |
| | Awardees (See note on page 4) Blick Art Materials, LLC, Galesburg, Illinois Cascade School Supplies, North Adams, Massachusetts DGS Educational Products,* Delray Beach, Florida Interstate Office Supply Company,* Alexandria, Virginia National Art & School Supplies, Rahway, New Jersey Pyramid Paper Company, Tampa, Florida School Specialty, Inc., Appleton, Wisconsin, (Local Affiliate: Gaithersburg, Maryland) Total | \$593,831 |
| 4111.7 | Overhead Door Installation and Repairs—Extension Responsible Office: Division of Maintenance and Operations | |
| | Awardee Bob's Overhead Door Repair and Service, Inc., Baltimore, Maryland | \$125,000 |
| 4386.1 | Online Math Resources—Extension Responsible Office: Office of School Support and Well-Being | |
| | Awardee DreamBox Learning, Inc., Bellevue, Washington | \$ 36,965 |
| 4508.1 | English Learner Portal—Extension Responsible Office: Office of Curriculum and Instructional Programs | |
| | Awardee English Learner Portal, LLC, Pasadena, Maryland | \$ 64,576 |

7244.1

Implementation of a Video Software Editing Platform for the Montgomery County Public Schools (MCPS) High School Interscholastic Athletics Program—Extension Responsible Office: Office of School Support and Well-Being

Awardee

Pixellot US, Inc., New York, New York

\$150,000

9114.14

Canned Fruits and Vegetables—Extension Responsible Office: Division of Food and Nutrition Services

Awardees (See below note)

Cal Fed Financial Corporation, Elwood, Indiana

Country Pure Foods, Inc., Akron, Ohio FoodPro Corporation, Frederick, Maryland

Total

\$763,857

TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE

\$4,187,967

* Denotes Minority-, Female-, or Disabled-owned Business Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Division of Procurement, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Division of Procurement files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:MBH:DEE:amd

Attachment

Attachment

Bid Activity Report November 10, 2022

| DWD VI | BID NAME | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded | | |
|-------------|--------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------|------------------------------|----------------------------------|-----------------------------------------|---------------------------------|---------------------------------------|--|--|
| BID No. | Professional Development and English Language Arts | N/A | | | | | | | |
| 1CM-114 | | N/A Anne Arundel County Public Schools Contract | | | | | | | |
| 9.18.B5 | | N/A Howard County Public Schools Contract | | | | | | | |
| CWA-118-19- | | N/A Baltimore County Public Schools Contract | | | | | | | |
| GDA-320-22 | No. 2 Fuel Oil and Ultra Low Sulfur Heating Oil | N/A Baltimore County Public Schools Contract | | | | | | | |
| MPS208003 | Musical Instruments, Furniture, and Equipment | 39 | 2 | 12 | 2 | 12 | 2 | | |
| 1140.4 | Health and Welfare Consulting—Extension | 16 | 0 | 3 | 0 | 1 | 0 | | |
| 4047.9 | Flooring Materials—Extension | 10 | 5 | 6 | 2 | 4 | 1 | | |
| 4063.13 | Art Tools and Supplies—Extension | 20 | 7 | 9 | 2 | 7 | 0 | | |
| 4111.7 | Overhead Door Installation and Repairs—Extension | 9 1 2 1 | | | | | | | |
| 4386.1 | Online Math Resources—Extension | N/A N/A | | | | | | | |
| 4508.1 | English Learner Portal—Extension Tutoring Services for Students in Grades K-12 in English | | 1 | | 10 | 2 | 0 | | |
| 4932.1 | Language Arts and Mathematics—Extension | 109 | 12 | 26 | 10 | 1 2 | | | |
| 7244.1 | Implementation of a Video Software Editing Platform for the MCPS High School Interscholastic Athletics Program—Extension | N/A | | | | | | | |

Attachment

Bid Activity Report November 10, 2022

| | BID NAME | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Bids | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|---------|--------------------------------------------------------|-----------------------------|------------------------------|----------------------------------|---------------------|---------------------------------|---------------------------------------|
| BID No. | | 11 | 2 | 6 | 1 | 3 | 0 |
| | Canned Fruits and Vegetables—Extension | 4 | 1 | 4 | 1 | 3 | 1 |
| 9743.2 | Provide Roof Inspection Services at Various Facilities | | | | Mary and the second | | |